



## Partner for Complex Chassis and Components

Dedicated Production Islands for High-variant Manufacturing

**Integrated Process:** From precision 2D laser cutting to final welded assembly

**Production Islands:** Dedicated areas for high-variant chassis and components

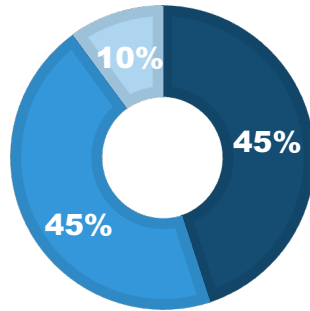
**Scalable Series:** Optimized for medium and large-scale industrial volumes

**Core Industries:** Strategic partner for Material Handling, Automotive and other key industries

# Company Profiles

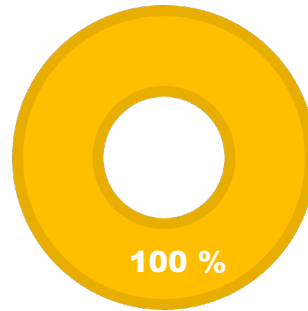
GROUP

Casta



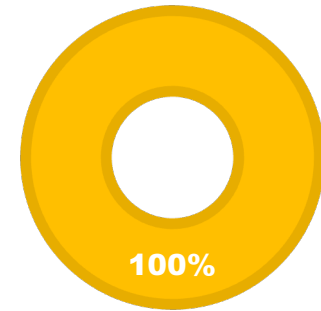
- Chiara Cazzolla
- Andrea Cazzolla (CEO)
- Anna Calogiuri

Stamin



- Angelo Cazzolla (CEO)

AcierPlus



- Angelo Cazzolla (CEO)

# Company Profiles

GROUP

## NUMBER OF LOCATIONS



LECCE (IT)  
SURBO (IT)  
ANCENIS (FR)  
HÉRICOURT (FR)

## NUMBER OF EMPLOYEES



CASTA 52  
STAMIN 20  
ACIERPLUS 18

## DIRECT WORKERS



CASTA 145  
STAMIN 88  
ACIERPLUS 46

## INDIRECT WORKERS



CASTA 29  
STAMIN 20  
ACIERPLUS 26

## PRODUCTS / VARIANTS NUMBER



VARIANTS 970  
PRODUCTS 5.963.500

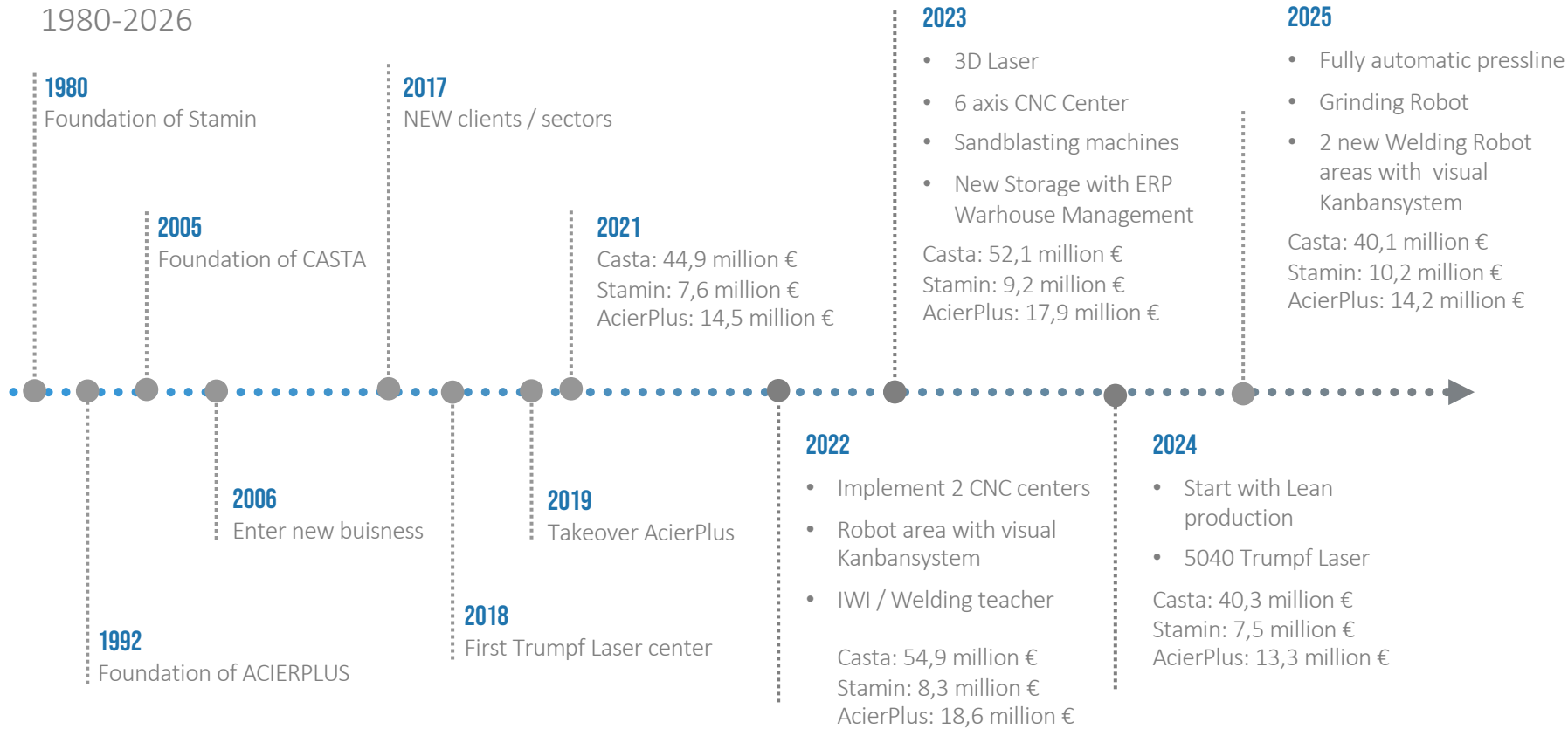
## ANNUAL 2025 TURNOVER € MILLION



CASTA € 40,1 MIO  
STAMIN € 10,2 MIO  
ACIERPLUS € 14,2 MIO

# History

1980-2026



# Quality

## Certifications

IATF 16949 (Automotive)  
ISO 9001  
ISO 14001 (Environment)  
ISO 45001 (Safety)  
Ecovadis

UNI EN ISO 3834-2 (Welding)  
UNI EN ISO 15085-2 (Railway)  
ISO 9606-1 (Welding)

### Marking transfer

Welding  
Welding  
Welding

UNI EN ISO 9712 VT (Welding)  
UNI EN ISO 9712 PT (Welding)  
UNI EN ISO 9712 MT (Welding)  
UNI EN ISO 9712 UT (Welding)  
UNI EN ISO 9712 RT (Welding)

CASTA - STAMIN  
CASTA - STAMIN - ACIERPLUS  
CASTA - ACIERPLUS  
CASTA - STAMIN - ACIERPLUS  
CASTA - ACIERPLUS

CASTA - STAMIN - ACIERPLUS  
CASTA - STAMIN - ACIERPLUS  
CASTA - STAMIN - ACIERPLUS

ACIERPLUS  
CASTA (IWE / IWI)  
STAMIN (2x IWI)  
ACIERPLUS (2x IWT)

CASTA (8) - STAMIN (4)  
CASTA (4) - STAMIN (3) - ACIERPLUS (2)  
CASTA (5) - STAMIN (2) - ACIERPLUS (2)  
CASTA (1) - ACIERPLUS (2)  
CASTA (1)



# Production Quality and Measurement

Metrology and Control Room

- **Advanced metrology:** Utilizing portable and automatic machines for precise component verification
- **Specialized testing:** Dedicated equipment for magnetic tests and macrographic weld examination
- **Data analytics:** Integrated software for statistical measurement and continuous quality tracking

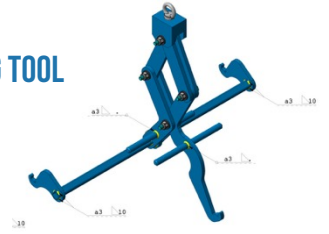


# Engineering, Tooling & Custom Logistics

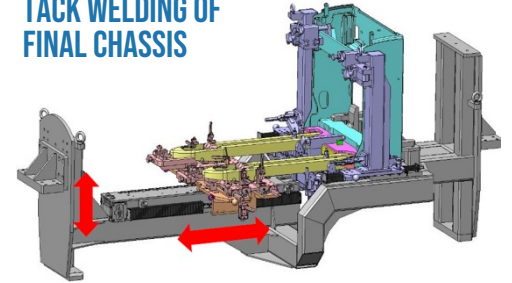
From Feasibility Studies to Customized Logistics & Handling

- **Expert team:** 28 engineers and 20 mechanical experts focused on jig design and prototype industrialization
- **Design software:** Integrating industry-standard tools including AutoCAD, Solid Edge, and Pro/Engineer
- **Certified solutions:** Developing specialized lifting tools and final chassis welding jigs
- **Automated systems:** High-level jigs with integrated sensors for automatic program selection and variant detection

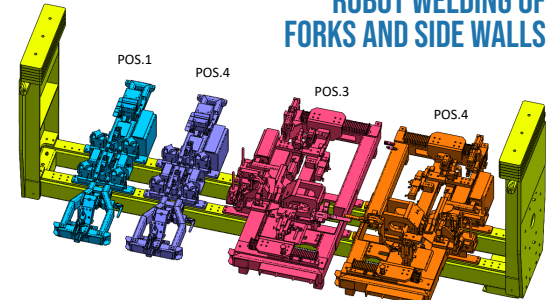
CERTIFIED LIFTING TOOL



TACK WELDING OF FINAL CHASSIS



ROBOT WELDING OF FORKS AND SIDE WALLS



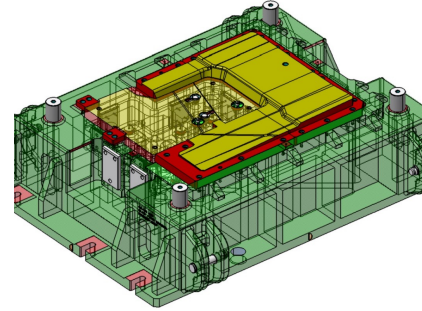
# Engineering, Tooling & Custom Logistics

From Feasibility Studies to Customized Logistics & Handling



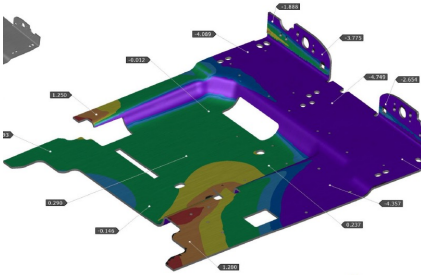
## Stamping Die Design & Construction:

In-house expertise for the development and manufacturing of high-precision stamping dies



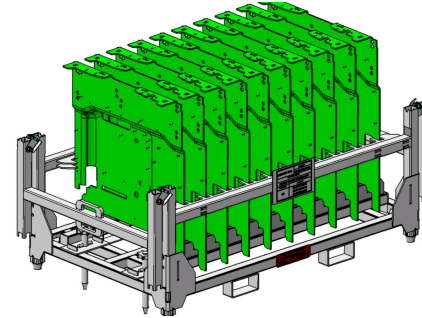
## Process Optimization:

Ensuring long term tool life and consistent part quality by tool inserts



## Feasibility Study:

Advanced simulation and analysis to optimize part geometry and material usage during tool design



## Specific Rack Design:

Development of transport and storage racks, specifically engineered for complex geometries and automatic handling



# Workforce Training and Development

Comprehensive Education Program for 2023–2026





# Introducing Lean Production

Implementing Core Elements of Continuous Improvement

We started with Lean production

- **5S Methodology:** Organizing the workspace to improve safety, efficiency, and visual clarity
- **Process Standardization:** Establishing clear standards to ensure consistent and repeatable quality
- **Kaizen Method:** Promoting a culture of continuous, incremental improvements across all operations
- **Lean Logistics:** Optimizing storage and material flow to reduce waste and lead times

# Advanced Planning and Scheduling

Strategic Simulation and Production Optimization

- **Optimized production flow:** High-capacity processing designed for maximum throughput and efficiency
- **Strategic Simulation and Production**
- **Process standardization:** Streamlining the end-to-end planning and scheduling workflow
- **Capacity management:** Analyzing production across all terms to identify and resolve bottlenecks
- **Impact simulation:** Modeling disturbances like machine downtime or material shortages in real time
- **Proactive solutions:** Developing data-driven proposals to maintain consistent production flow



Dettaglio calendario Legami calendario-turni (3) Festività | Eccezioni

| ID | Calendario    | Descr | Turno         | Descr         |
|----|---------------|-------|---------------|---------------|
| 1  | CAL_M_00051.1 |       | Primo turno   | Primo turno   |
| 2  | CAL_M_00051.1 |       | Secondo turno | secondo turno |
| 3  | CAL_M_00051.1 |       | Terzo turno   | Terzo turno   |

# Customer Portfolio and Sector Expertise

Strategic Partnerships across Leading Global Industries

## FORKLIFT

**STILL**



**FENWICK**



**JUNGHEINRICH**

**carer**  
Electric Forklift Trucks

**MANITOU**  
GROUP

**Stöcklin**  
Home of Intralogistics



## AGRICULTURE



**CNI**  
INDUSTRIAL



**YANMAR**



**RAUCH**

## PAVING/LIFTING



**MAGNI**  
TELESCOPIC HANDLERS



**CMC**  
THE SPECIALIFT



## RAILWAY

**ALSTOM**

**vossloh**

**mermec**  
AN ANGEL COMPANY

**TESMEC**  
RAIL

## AUTOMOTIVE

**BAOWU** BAOMARC

**STELLANTIS**

## OTHERS

**LECTRA**



**raigi**

# Customers and Transport in Europe

## Map

### GERMANY

|              |               |
|--------------|---------------|
| STILL        | Hamburg       |
| LINDE        | Aschaffenburg |
| Jungheinrich | Moosburg      |
| Boomag       | Boppard       |

### FRANCE

|         |              |
|---------|--------------|
| MANITOU | Beaupréau    |
| FENWICK | Cenon        |
| KUHN    | Saverne      |
| Alstom  | Saint-Quen   |
| Toyota  | Vaucresso    |
| Lectra  | Cestas       |
| Vossloh | Reichshoffen |

### GREAT BRITAIN

|     |          |
|-----|----------|
| CNH | Basildon |
|-----|----------|

### TURKEY

|     |           |
|-----|-----------|
| A.S | Balikesir |
|-----|-----------|

### ITALY

|        |              |
|--------|--------------|
| STILL  | LUZZARA      |
| CARER  | Cotignola    |
| CNH    | Modena       |
| Marini | Alfonsine    |
| Magni  | Castelfranco |
| CMC    | Bari         |
| HYVA   | Poviglio     |

### CZECH REP.

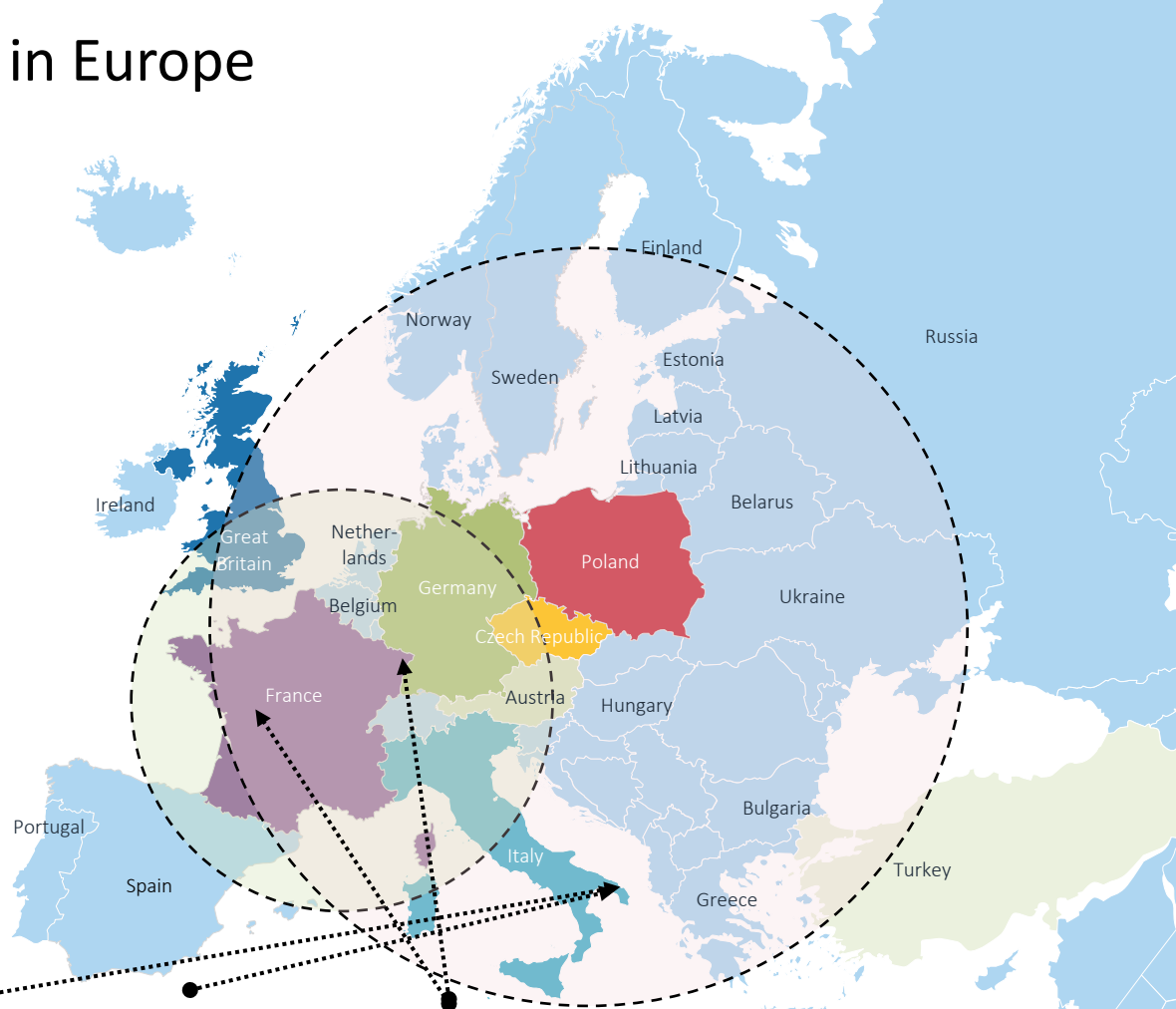
|              |         |
|--------------|---------|
| Fritzmeier   | Vyskov  |
| Linde Pohony | Stribro |

### POLAND

|      |            |
|------|------------|
| KION | Kolbaskowo |
|------|------------|

### BELGIUM

|     |          |
|-----|----------|
| CNH | Zedelgem |
|-----|----------|



# 2D Laser Cutting Center

Integrated Cutting and Automated Storage Solutions



- **High-performance laser systems:** Trumpf fiber and CO2 technology reaching up to 12 kW
- **Automated material handling:** LiftMaster and SoftMaster systems for seamless, 24/7 operation
- **Intelligent storage solutions:** Automated warehouse with 413 drawers for raw and semi-finished stock
- **Optimized production flow:** High-capacity processing designed for maximum throughput and efficiency





# Fully Automated High-tonnage Stamping

Maximum Power & Robotic Precision

## Heavy-Duty 1,600 t Hydraulic Press

- **Massive Force:** Capable of forming large-scale parts and high-strength materials
- **Precision Performance:** Advanced hydraulic control for complex geometries and consistent quality

## Advanced 4-Robot Handling System

- **Efficiency:** 2 Loading Robots with floating functionality for precise positioning
- **Seamless Extraction:** 2 Unloading Robots for high-speed part removal and organized stacking
- **Fully Synchronized:** Real-time communication between the press and all 4 robots for an optimized cycle time

## Minimized Downtime & Setup

- **Rapid Die Change:** Double pallet system allowing for ultra fast tool changes and maximum machine utilization
- **High-Volume Ready:** Engineered for high-speed series production with minimal manual intervention

# Fully Automated High-tonnage Stamping Line

Maximum Power & Robotic Precision



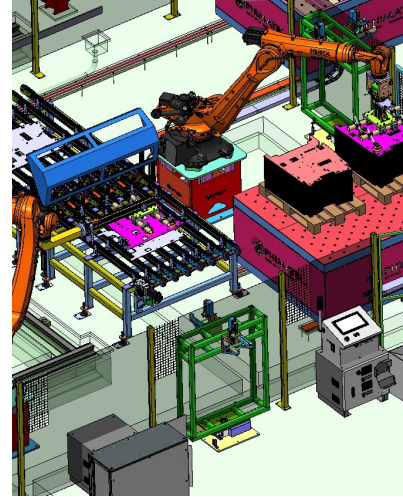
## Automated workflow design:

Seamless layout for 2 loading and 2 unloading robots to ensure maximum throughput



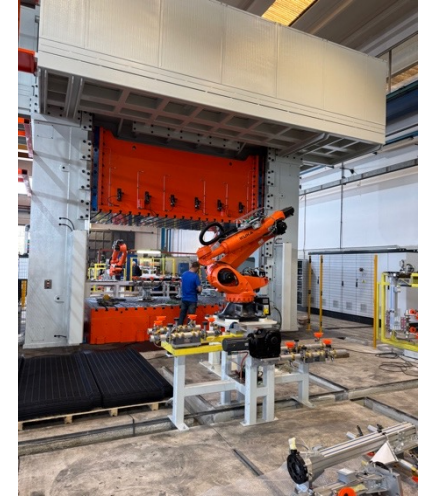
## Heavy press integration:

1,600 t hydraulic press center, fully synchronized with automated handling



## Fully automated cycle:

Zero manual intervention from blank loading to finished part stacking



## Rapid changeover:

Double pallet system for minimized downtime during die changes



# Advanced 2D & 3D Laser Cutting

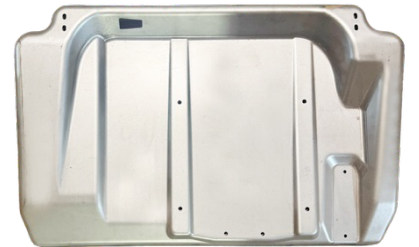
Precision Contours for Complex Geometries

## High-Performance 3D processing

- **Complex geometries:** Precision trimming and hole patterns in preformed or deep drawn components
- **Ultimate flexibility:** Rapid processing of complex 3D contours without the need for expensive mechanical cutting dies
- **Series:** medium and high-volume series production



Before



After 3D cut



# Smart Manufacturing & Lean Production Excellence

High complexity Assemblies | Lean Standards

## Lean production & High efficiency flow

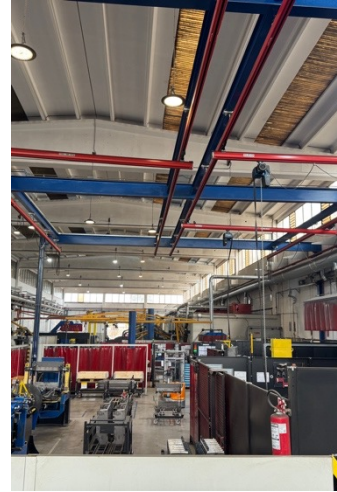
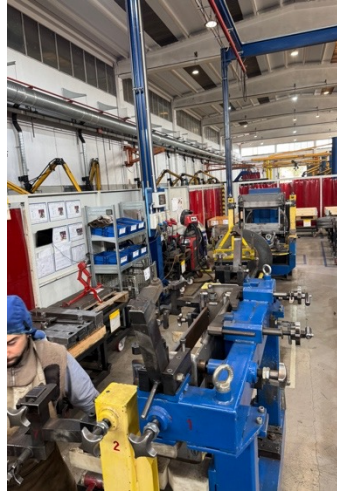
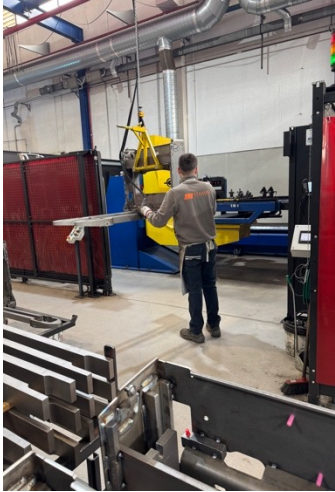
- Dedicated production islands
- One piece flow
- Variants management by flexible jigs
- No stock of subassemblies in warehouse
- Parts supply in kanban from warehouse
- Fast throughput time (1 day for all series variants)

## Intelligent robotic welding & Jig technology

- Smart variant recognition
- Error proofing (Poka yoke)

# Smart Manufacturing & Lean Production Excellence

## Lean Production & High efficiency Flow



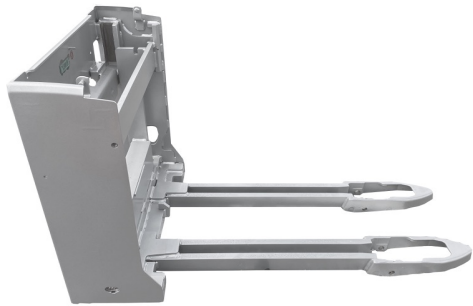
- Integrated **KBK systems** and custom-engineered lifting tools for maximum efficiency and safety
- Continuous improvement driven by **5S, TPM, and lean production** principles
- **Optimized layouts** for complex chassis and welded assemblies
- Demand driven supply via **Supermarket & KANBAN** systems
- High-level jigs with **integrated sensors for automatic program selection** and variant detection

# Complex welded Assemblies & Chassis Structures

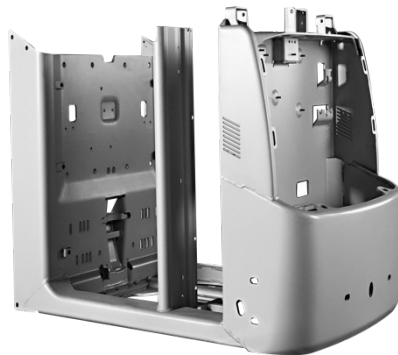
Quality driven Production of Critical Welded Components

## Expertise in complex welding

- **Full chassis:** Specialized in the production of high strength chassis frames for material handling and industrial vehicles
- **Components:** Precision welding of safety critical parts or complex geometries



▪ Mobile Chassis



▪ Chassis



▪ Chassis



▪ Tiller arm



# Precision Robotic Grinding & Surface Finishing

Automated Grinding for Aesthetic Components

## Smart surface processing

- **Automated grinding cabin:** Fully enclosed robotic cell for consistent, high-quality surface finishing
- **Integrated measurement system:** High precision sensors calculate the exact material removal required for a perfect finish and dimensional precision

## Aesthetic & Quality focus

- **Surface finish:** Ideal for components with high aesthetic requirements
- **Perfect paint preparation:** Ensures a flawless surface for subsequent coating and painting processes
- **100% Consistency:** Eliminates the variability of manual grinding, ensuring every part meets the exact same standard

# Precision Robotic Grinding & Surface Finishing

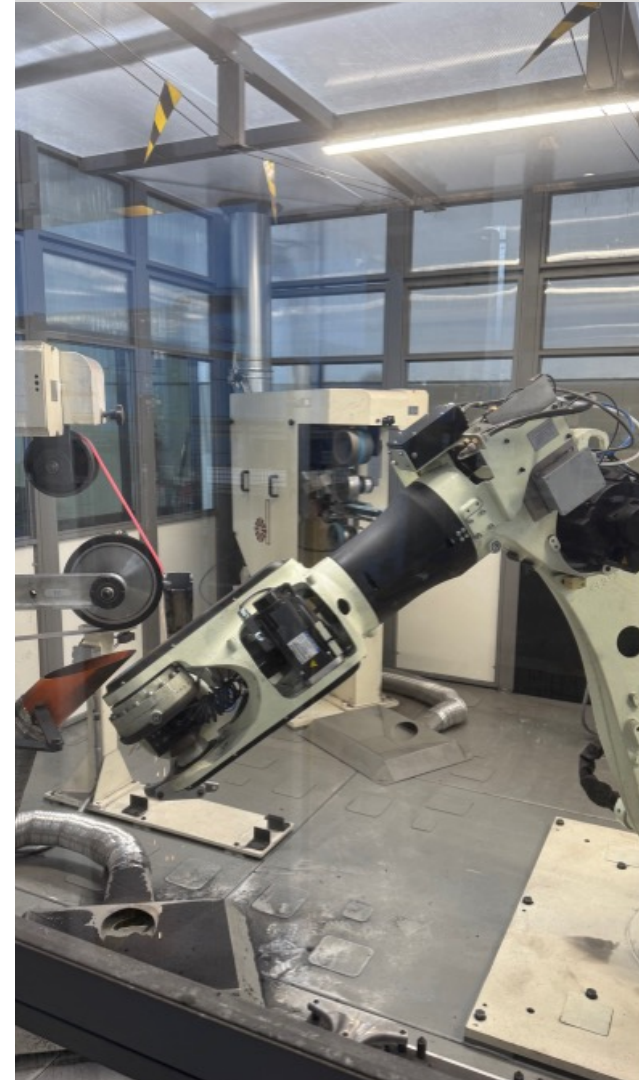
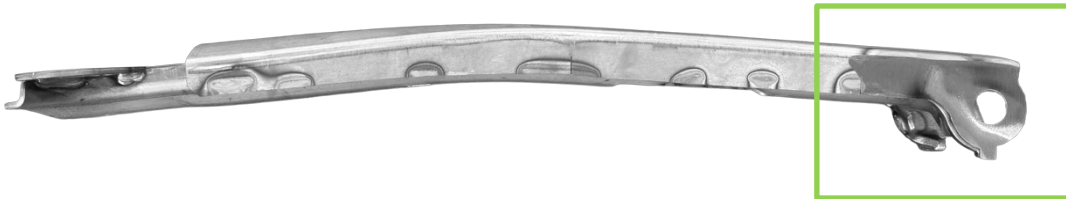
Automated Grinding for Aesthetic Components

**Delivering 30.000 units per year**

Tiller arm: Before grinding

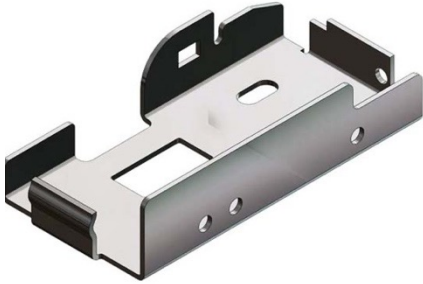


Tiller arm: After grinding

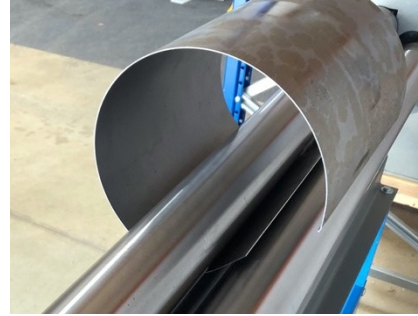


# Advanced Bending and Robotic Automation

Precision Forming from Manual Work to Fully Automated Solutions



- **Manual flexibility:** A fleet of six manual machines for specialized and versatile processing



- **CNC rolling:** Precision rolling up to 3 m widths utilizing the Easy Roll system



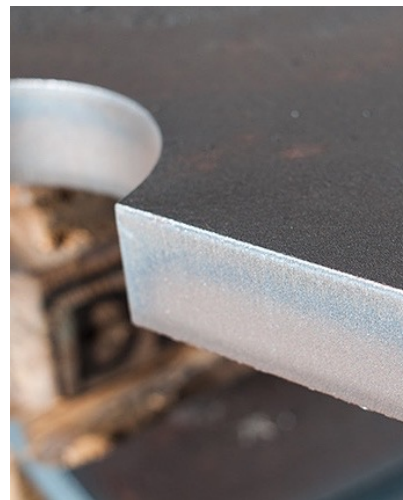
- **Bending Trumpf Machine** automatic change punch and die + **KUKA Robot** for bending



- **Heavy-duty capacity:** High-force bending up to 1,600 tons and 13 m in length

# Plasma and Flame Cutting

High-capacity Processing for Material up to 250 mm



- **Versatile grades:** Certified processing for steel from S235 up to high-strength 1100QL
- **Plasma technology:** Dual 3D heads for precision chamfering on 36 x 5 m sheets
- **Large-scale capacity:** Optimized for large-format components and complex edge preparation
- **Flame cutting:** Eight-head configuration for heavy plates up to 250 mm thick

# High Precision CNC Machining

Ensuring Perfect Fit for Complex Assemblies

## Technical excellence

- **Integrated processing:** Multi-axis CNC milling and turning for welded structures
- **Clamping:** Tower clamping to reduce cutting tool change time
- **Efficiency:** Pallet system or double workstations

## Advantages

- **Vertical integration:** Full control of the value chain and flexibility
- **Assembly ready:** Components are delivered 100% ready for final assembly line
- **Time savings:** Reduced lead times through inhouse mechanical finishing



# Calibration and System Precision

Maximizing Accuracy in Large-scale Fabrication



- **Precision drilling:** High-accuracy control for 6,000 x 2,400 mm components
- **Roller leveling:** Eliminating material stress to achieve superior flatness
- **Hydraulic adjustment:** Fine-tuned leveling utilizing advanced actuator technology
- **Quality assurance:** Ensuring consistent tolerances through rigorous calibration





# Advanced Warehouse Management & Smart Logistics

Digital Integration & ERP Connectivity

## Scan-to-track: reliable barcode integration in every step.

- **Real time synchronization:** Full integration between our ERP and Warehouse management system for seamless data flow
- **Smart inventory tracking:** Automated control of all stock movements, ensuring 100% material availability for production

## Vertical storage & KLT management

- **Vertical storage:** High density storage to maximize space and ensure a clean, organized warehouse
- **KLT integration:** Systematic storage of small parts and components in standardized (KLT) for optimized handling and transport

## Operational benefits

- **Full traceability:** A complete digital footprint of every component from receipt to final assembly
- **Efficiency & Speed:** Faster retrieval cycles through "goods-to-person" technology, reducing internal lead times

# Key Technology

## Strategic Providers

### **CASTA**

- 2D laser cutting
- Robot and manual bending
- Machining up to 6 axis
- Robot welding
- Manual welding
- Tank production and assembly
- Jig design / construction

### **STAMIN**

- Stamping up to 1600t
- Manual bending
- 3D laser cutting
- Machining up to 6 axis
- Robot welding
- Manual welding
- Robot grinding
- Stamp /Jig design & construction

### **Acierplus**

- Flame cutting
- Plasma cutting
- 2D laser cutting up to 13m
- Bending up to 13m
- Machining up to 5 axis
- Robot welding
- Manual welding
- Calibration

# Thanks for Your attention!

Stay tuned



Agile methodology promotes an environment of **adaptation**, **teamwork**, **self-organization** and rapid delivery that allows for a high level of customer involvement early in project planning

*Winston Churchill (Former British Prime Minister)*

